

Product Designer, Creative Entrepreneur, Wellness and Medical Devices, Al

# RELEVANT EXPERIENCE

### FOUNDER OF HUMAN FACTR, LLC

**OCTOBER 2021-PRESENT** 

- Medical Device and Therapeutic Wellness startup dedicated to building the bridge between customers and vendors to provide access to at home care resources
- On-going database collection of current med tech device products on the market developing a user-centric platform to allow anyone to easily discover new class I and class II medical and therapeutic products utilizing Artificial Intelligence

#### **BUSINESS DEVELOPMENT MANAGER**

MAY 2024-PRESENT (FULL TIME) °CRYO Science, North America

- Drive sales of Cryotherapy units through targeted client engagement and personalized demonstrations.
- Develop and execute effective marketing strategies to promote °CRYO
  Science products and educate the market on cryotherapy benefits.
- Utilize expertise in product design, marketing, and Al-driven solutions to exceed sales targets and cultivate long-term client relationships.

#### **CREATIVE DIRECTOR**

JANUARY 2024-PRESENT (PART TIME), Rev&, LLC

- Lead efforts for early stage startups to find target markets, create branding, develop products, and creative marketing efforts
- Design physical and digital products for new clients
- Research trends, colors, materials, and manufacturing
- Lead all CAD and Industrial design efforts for new clients
- Oversee entire project scope and manage creative team developing roadmaps for clients

# **EDUCATION**

#### **ROYAL COLLEGE OF ART AND IMPERIAL COLLEGE**

LONDON, ENGLAND (PART-TIME)

Fall 2022- Spring 2024, Expected to complete Masters of Research in Healthcare and Design

#### MARYLAND INSTITUTE COLLEGE OF ART (MICA)

BALTIMORE, MD

Fall 2018- Spring 2021, completed Bachelor of Fine Arts in Product Design with a minor in Sustainability and Social Practices

#### **BURREN COLLEGE OF ART**

**BALLYVAUGHAN, IRELAND** 

Summer 2019, completed course studies in Ecology and Sustainability

# PRODUCT DESIGN & MARKETING MANAGER-ENGINEERED PRODUCTS

JANUARY 2022 - PRESENT, HYBRID WORK, EARLY CHARM VENTURES, LLC

- Product Design and Management lead for portfolio company Lankenau Ventures
- Worked directly with healthcare professionals to take their ideas from concept to market
- Head of product sales, industrial, product and graphic design and engineering, web development and innovation of all products for the Early Charm Ventures, LLC portfolio company, Lankenau Ventures

#### ASSOCIATE PRODUCT DESIGNER

JULY 2021- DECEMBER 2021, REMOTE WORK, SURG DESIGN STUDIO, LLC

 Developing products from end-end, CAD modeling, prototyping, detailed sketching, storyboarding, digital content creation, client communication, concept presentation, user research, product testing, branding, intern management

#### PRODUCT DESIGN BRANDING CONSULTANT

AUGUST 2020 - JUNE 2021, REMOTE WORK, GREATEST POSSIBLE GOOD

 Design strategy and workshop facilitation for events, internal business development, user research (UX Design) and branding

#### PRODUCT DESIGN INTERN

JUNE 2020 - AUGUST 2020, REMOTE WORK, HACK BALTIMORE

 Developed and established positions for on-boarding volunteers, created wire-frames for design process and overflow, initiated userresearch

# AWARDS/PUBLICATIONS

Designer/ Co-inventor: Roger Limb Support, Essex Privacy Screen, AccuCatheter, 2022-2024

Finalist in MICA UP/Start Competition, People Choice Award Winner, 2022

Exhibition: Tsinghua University international digital exhibition curated work, 2021

Deans List, Maryland Institute College of Art, 2018-2021

Croatian Fraternal Union of America 125th Anniversary Essay Contest Scholarship winner, 2019

Writing published in the Zajednicar, 125th Anniversary Essay, 2019

Maryland Institute College of Art Merit Scholarship, 2018-2021

Croatian Fraternal Union of America Annual Academic Scholarship winner, 2018 and 2019

# **SKILLS**

TECHNICAL ABILITIES: Adobe Creative Suite, Fusion 360, Solid Works, RHINO, Microsoft, Sketchbook Pro, Keyshot, 3D printing software, digital and analog drawing, Sketch-up, Mural, Miro, Figma, website development, videography, rapid prototyping, UX/UI research, SEO, Hubspot, Monday.com

PROFESSIONAL: Wellness product market trends, sales and marketing, client communication and new client outreach, presentation delivery and development, storytelling, project management, finances, branding, UX/UI design, writing and editing, time management, communication, documentation, team management, healthcare sales, product life cycle management, med-tech device knowledge in research, innovation, design, manufacturing, marketing campaigns, creative direction

FAMILIAR WITH: CNC machines, saws, milling machines, lathes, 3D printers, resin printers, laser cutting, general shop equipment, digital tablets, rendering/animation, manufacturing processes, graphic design guidelines